# DRAY HUB

ON-DEMAND CONTAINER
DRAYAGE SERVICES

COMPREHENSIVE CONTAINER DRAYAGE SERVICES

# **-**

## WHO WE ARE

ACCOUNT(ABILITY) FOR ALL IN 3PL INDUSTRY



THE NURTURING SOUTH FLORIDA AREA HAS ALLOWED US TO FULLY REALIZE & DEVELOP OUR BUSINESS PHILOSOPHY- TO EXCEED THE CUSTOMER'S EXPECTATIONS AT ALL TIMES AND HANDLE THEIR TRANSPORTATION REQUIREMENTS FROM THE MOMENT OF PICK-UP UNTIL DELIVERY, 24/7/365. SINCE OUR INCEPTION, THE ORGANIZATION'S CAPABILITIES TO CONTINUE TO GROW WITH SCALE, FURTHER PASSING UNIQUE ROI-FOCUSED SERVICES TO THE 3PL INDUSTRY.

THROUGH STRATEGIC PARTNERSHIPS AND TECH-ENABLED ASSETS, FREIGHTHUB POWERS SPECIALIZED ORGANIZATIONS TO COMPLETE THE ENTIRE 3PL CHAIN. FROM A REGIONAL LOCATION OF MIAMI, FLORIDA, FREIGHTHUB TAPS INTO MULTIPLE SITES THROUGHOUT THE U.S. TO PROVIDE THE BEST ROI ON YOUR 3PL NEED(S).

#### 1

## (RANKED) LAE TEAM STRUCTURE

OUR EMPLOYEES

EACH LOGISTICS

ACCOUNT EXECUTIVE IS

RESPONSIBLE FOR

MANAGING AND

OVERSEEING THE

FREIGHT MOVEMENT

PROCESS THE TENDERING

OF THE LOAD THROUGH

DELIVERY.

24/7 STAFF AVAILABILITY



LOGISTICS ACCOUNT EXECUTIVE

LOGISTICS
ACCOUNT
EXECUTIVE
TRAINEE (LAET)

LOGISTICS SALES SUPPORT (NIGHT DISPATCH)

SMART(ER)
COMMUNICATION
IS EVERYTHING

\*SCALE BASED
ON BUSINESS
NEEDS WITH NO
EXTRA COST TO
THE CUSTOMER

## WHAT WE DO



WE ARE THE COMPANY YOU COUNT ON TO FIND THE BEST OPTIONS FOR YOUR FREIGHT- DAY OR NIGHT.

OUR CERTIFIED EMPLOYEES USE THE LATEST TECHNOLOGY
TO RECEIVE, PROCESS AND SUCCESSFULLY COMPLETE
YOUR CONTAINER DRAYAGE RELATED INQUIRIES. BY
TRAINING AND ORIENTING STAFF TO MEET SPECIFIC
POINTS ALONG THE 3PL CHAIN, THEY ARE ABLE TO
PROVIDE REAL-TIME INSIGHTS AND SERVICES FOR:

- . IMPORT & EXPORT CONTAINER PROCESSING
- . SHORT- & LONG-TERM STORAGE OPTIONS
- . LOCAL 

  NATIONWIDE TRANSPORTATION
- COMMITTED CAPACITY AND MODAL ALTERNATIVES
  SELECTED TO FIT YOUR NEEDS
- . FLEXIBLE SCHEDULING AND EQUIPMENT AVAILABILITY
- · EXCELLENT CUSTOMER SERVICE
- ABILITY TO COMBINE WAREHOUSE OPERATIONS WITH TRUCKING FOR TRANSLOADING

WE HAVE EXTENSIVE EXPERIENCE HANDLING BOTH HIGH VOLUME AND NICHE SHIPPING NEEDS.

# (RESPONSIVE) BUSINESS MODEL

# OF CONTACT

#### EXECUTION

ETHICAL AND PROFESSIONAL BEHAVIOR IS THE BEDROCK OF OUR COMPANY. WE TREAT ALL OF OUR CUSTOMERS AND THEIR CONTAINERS EQUALLY AND POLITELY; THE DEMANDS OF THE INDUSTRY DO NOT DICTATE THE PROFESSIONAL RELATIONSHIPS WE CREATE; WE'LL WORK WITH PORTS TO SECURELY IMPORT/EXPORT YOUR CONTAINER(S).

#### FLEXIBLE TEAM STRUCTURE

EACH MEMBER OF OUR TEAM IS CROSS-TRAINED WITH A SPECIFIC FOCUS SAFETY AND RESPONSIVENESS.

EMPOWERING THEM WITH TECHNOLOGY FOR FASTER AND EASIER WORKFLOWS AND PROVIDING ANNUAL TRAINING SEMINARS. WITH DEDICATED DEPARTMENTS, EMPLOYEES UNDERGO TRAINING RELATED TO THEIR UNIQUE OPERATIONAL NEEDS AS WELL AS GENERAL PRACTICES, ENSUING OUR CLIENTS HAVE A CONSISTENT A-RATED EXPERIENCE ACROSS THE BOARD.

75% OF EMPLOYEES ARE 3PL ACCOUNT EXECUTIVES

850+ HOURS OF DEDICATED 3PL TRAINING

## WHERE WE ARE

#### CORE HEADQUARTERS

THE NURTURING SOUTH
FLORIDA AREA HAS
ALLOWED OUR
CAPABILITIES TO GROW
WITH SCALE, FURTHER
PASSING UNIQUE ROIFOCUSED SERVICES TO THE
3PL INDUSTRY.

FROM A REGIONAL
LOCATION OF MIAMI,
FLORIDA, FREIGHTHUB
TAPS INTO MULTIPLE
SITES THROUGHOUT THE
UNITED STATES. WITH
UNIQUE STAFF TRAINED
FOR THE UNIQUE ASPECTS
OF THE 3PL CHAINWHSEHUB, DRAYHUB,
HAZMATHUB, FTLHUB &
LTLHUB,

# RE-INVENTING CONTAINER DRAYAGE SERVICES THROUGH TECH-ENABLED TRANSPARENCY

REAL-TIME QUOTE > GODRAYUB.IO

#### RMIS ONBOARDING

MOVE MORE FREIGHT, REDUCE
RISK, STREAMLINE OPERATIONS
AND INCREASE PROFITS. THE
RIMIS SUITE OF PRODUCTS FOR
TRANSPORTATION BROKERS AND
THE TRANSPORTATION INDUSTRY
ALLOWS USERS TO ON-BOARD
CARRIERS FASTER, EASILY
MANAGE THE COMPLIANCE OF
THOUSANDS OF CARRIERS, GET
HELP WITH THE ADMINISTRATIVE
BURDEN OF DEALING WITH
CARRIERS, INSURANCE AGENTS,
DOCUMENTS AND MORE.

## CARRIER

- · AVAILABLE LOADS
- SUBMIT MANUAL OR AUTOMATED CHECK CALLS
- VIEW PAYMENT INFORMATION
- · CAPTURE AND SEND DOCUMENTS
- AVAILABLE TO CUSTOMER(S)
  WITH A FLEET OF THEIR OWN
  TO COORDINATE BACKHAULS 

  REDUCE COSTS.
- ONE SOURCE FOR MULTI-FUNCTIONALITY
- EASE-OF-USE & HASSLE-FREE
- RESPONSIVE & FAST

#### TruckHub

FREIGHTHUB BRINGS INNOVATIVE
SOFTWARE TO THE INDUSTRY TO
HELP BRING TRANSPARENCY TO
CONTAINER DRAYAGE, LESS THAN
TRUCKLOAD AND NATIONWIDE
TRANSPORTATION. CLOUD AND
DEDICATED MOBILE APPLICATIONS
ALLOW FOR DISPATCHERS,
DRIVERS AND SHIPPERS TO EASILY
LOCATE, TRACK AND ANALYZE
THEIR 3PL DATA. LEARN MORE
ABOUT TRUCKHUB AT
MYTRUCKHUB.COM.

#### CARRIER RATE 2.0

CARRIER RATE 2.0 SUPPORTS HOW A SHIPPER WORKS DAY-TO-DAY, ENCOUNTER A SYSTEM THAT CONFORMS TO YOUR SPECIFIC DUTIES AND RESPONSIBILITIES. EXCLUSIVE FEATURES LIKE REAL-TIME REPORTING, 30 DAY TRAILING SPEND, AUDIT EXCEPTIONS, COST/POUND, COST/MILE, AND CARRIER RANKING ALLOW FOR UNIQUE INSIGHTS. TO LEARN MORE ABOUT OUR TECHNOLOGY, CALL US TODAY, ONE OF OUR TECH-ENABLED STAFF MEMBERS WILL ASSIST.

#### EDI

- THE POWER TO
  AUTOMATICALLY
  STREAMLINE LOAD
  TENDERING AND INVOICING
- INCREASE SPEED OF TRANSACTION S & REQUESTS
- DECREASING ODDS OF HUMAN DATA ENTRY ERROR, IE FATIGUE
- THE RELIABILITY AND SPEED OF DIGITAL INTERFACING

### (TECH) ENHANCED OPERATIONS

## PROOF OF BUSINESS MODEL

#### CUSTOMER TESTIMONIALS

"DrayHub is my daily contact point for everything 3PL- I have an amazing rep who always takes the time to answer my calls or emails. Thanks for the great service." –DrayHub Customer Survey

"Kenny and his team are doing a great job – 110%. I'd recommend DrayHub over any other company. Keep up the good work." –Isaac, posted on DrayHub Facebook page

"When I started here a couple of years ago, we were using [a competitor] for a large portion of our shipping. They were not reliable and when there was an issue I would have to talk to up to four people to get an answer. When we switched to DrayHub it was night and day difference. Every representative I address are on top of things. I am looking forward to the busy season and feel a lot less stressed knowing that DrayHub will be a part of it." – DrayHub Customer Email

#### CARRIER TESTIMONIALS

"From the start, we have been able to count on DrayHub for access to freight in all areas of the country, I have worked with DrayHub a lot and I can't remember one time that I have been put off, snubbed or talked down to by anyone at any time. DrayHub employs insightful staff members to help me make better choices along my 3PL chain.

"DrayHub continues to be a competitively paying brokerage firm, usually with full professional attention toward the specs and logistics for each load hauled. We generally enjoy a good relationship with DrayHub brokers and are thankful. For importing containers quickly, they are the best choice."

#### (CONTI.) DATA-DRIVEN RESULTS

DELIVERABLES DELIVERIED.

DATA PROVEN METHOLOGY

DAY OR NIGHT, OUR TEAM CAN MEET YOUR ONDEMAND CARGO AND THROUGH THE USE OF
RESPONSIVE, INDEPENDENT TECHNOLOGY, THE
METRICS CONFIRM THEIR EFFORTS. BY
TAPPING INTO TRUCKHUB, CONTAINER
DRAYAGE, LESS THAN TRUCKLOAD (LTL AND
LAST MILE DELIVERIES ARE TRACKED,
CONFIRMING THE EXTRA HOURS OUR DETAILORIENTED STAFF TAKE TO ENSURE EACH ITEM
IS READY AND SAFE TO MOVE ALONG THE 3PL
NETWORK.

Truck provides transparency for users, shippers, and dispatchers, allowing for accountability & data driven analytics. Power your team with knowledge for granular steps within the 3pl industry- transportation, warehousing, hazmat and value-added services



# (CERTIFIED) 3PL NETWORK

BLUE BOOK

4

LICENCIES:

MC, DOT, & TSA APPROVED
UIIA SCAC CODE & FMCSA
VALIDATED

DUN ← BRADSTREET 5A2 DUNS # 79-145-9410





















# LET'S TALK

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