# DRAY HUB

#### ON-DEMAND CONTAINER DRAYAGE SERVICES

COMPREHENSIVE CONTAINER DRAYAGE SERVICES

1.888.219.4544 3300 NW 110 STREET MIAMI FL 33167



## WHO WE ARE

ACCOUNT(ABILITY) FOR ALL IN 3PL INDUSTRY

THE NURTURING SOUTH FLORIDA AREA HAS ALLOWED US TO FULLY REALIZE & DEVELOP OUR BUSINESS PHILOSOPHY- TO EXCEED THE CUSTOMER'S EXPECTATIONS AT ALL TIMES AND HANDLE THEIR TRANSPORTATION REQUIREMENTS FROM THE MOMENT OF PICK-UP UNTIL DELIVERY, 24/7/365. SINCE OUR INCEPTION, THE ORGANIZATION'S CAPABILITIES TO CONTINUE TO GROW WITH SCALE, FURTHER PASSING UNIQUE ROI-FOCUSED SERVICES TO THE 3PL INDUSTRY.

THROUGH STRATEGIC PARTNERSHIPS AND TECH-ENABLED ASSETS, FREIGHTHUB POWERS SPECIALIZED ORGANIZATIONS TO COMPLETE THE ENTIRE 3PL CHAIN. FROM A REGIONAL LOCATION OF MIAMI, FLORIDA, FREIGHTHUB TAPS INTO MULTIPLE SITES THROUGHOUT THE U.S. TO PROVIDE THE BEST ROI ON YOUR 3PL NEED(S).

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## (RANKED) LAE TEAM STRUCTURE

#### OUR EMPLOYEES

EACH LOGISTICS ACCOUNT EXECUTIVE IS RESPONSIBLE FOR MANAGING AND OVERSEEING THE FREIGHT MOVEMENT PROCESS THE TENDERING OF THE LOAD THROUGH DELIVERY.

24/7 STAFF AVAILABILITY CUSTOMER ACCOUNT SPECIALIST

...

LOGISTICS COORDINATOR

SALES

ASSISTANT

TERTIARY

\_EVEL(S) OF SUPPORT LOGISTICS ACCOUNT EXECUTIVE TRAINEE (LAET)

LØGISTICS ACCOUNT

EXECUTIVE

LOGISTICS SALES SUPPORT (NIGHT DISPATCH)

SMART(ER) COMMUNICATION IS EVERYTHING

> \*SCALE BASED ON BUSINESS NEEDS WITH NO EXTRA COST TO THE CUSTOMER

## WHAT WE DO

WE ARE THE COMPANY YOU COUNT ON TO FIND THE BEST OPTIONS FOR YOUR FREIGHT- DAY OR NIGHT.

OUR CERTIFIED EMPLOYEES USE THE LATEST TECHNOLOGY TO RECEIVE, PROCESS AND SUCCESSFULLY COMPLETE YOUR CONTAINER DRAYAGE RELATED INQUIRIES. BY TRAINING AND ORIENTING STAFF TO MEET SPECIFIC POINTS ALONG THE 3PL CHAIN, THEY ARE ABLE TO PROVIDE REAL-TIME INSIGHTS AND SERVICES FOR:

- IMPORT & EXPORT CONTAINER PROCESSING
- SHORT- & LONG-TERM STORAGE OPTIONS
- LOCAL & NATIONWIDE TRANSPORTATION
- COMMITTED CAPACITY AND MODAL ALTERNATIVES SELECTED TO FIT YOUR NEEDS
- FLEXIBLE SCHEDULING AND EQUIPMENT AVAILABILITY
- EXCELLENT CUSTOMER SERVICE
- · ABILITY TO COMBINE WAREHOUSE OPERATIONS WITH TRUCKING FOR TRANSLOADING

WE HAVE EXTENSIVE EXPERIENCE HANDLING BOTH HIGH VOLUME AND NICHE SHIPPING NEEDS.

### (RESPONSIVE) BUSINESS MODEL

#### EXECUTION

POINT

CONTACT

OF

ETHICAL AND PROFESSIONAL BEHAVIOR IS THE BEDROCK OF OUR COMPANY. WE TREAT ALL OF OUR CUSTOMERS AND THEIR CONTAINERS EQUALLY AND POLITELY; THE DEMANDS OF THE INDUSTRY DO NOT DICTATE THE PROFESSIONAL RELATIONSHIPS WE CREATE; WE'LL WORK WITH PORTS TO SECURELY IMPORT/EXPORT YOUR CONTAINER(S).

#### FLEXIBLE TEAM STRUCTURE

EACH MEMBER OF OUR TEAM IS CROSS-TRAINED WITH A SPECIFIC FOCUS SAFETY AND RESPONSIVENESS. EMPOWERING THEM WITH TECHNOLOGY FOR FASTER AND EASIER WORKFLOWS AND PROVIDING ANNUAL TRAINING SEMINARS. WITH DEDICATED DEPARTMENTS, EMPLOYEES UNDERGO TRAINING RELATED TO THEIR UNIQUE OPERATIONAL NEEDS AS WELL AS GENERAL PRACTICES, ENSUING OUR CLIENTS HAVE A CONSISTENT A-RATED EXPERIENCE ACROSS THE BOARD.

> 850+ HOURS OF DEDICATED 3PL TRAINING

75% OF EMPLOYEES ARE 3PL ACCOUNT EXECUTIVES

## **OWHERE WE ARE**

#### CORE HEADQUARTERS

THE NURTURING SOUTH FLORIDA AREA HAS ALLOWED OUR CAPABILITIES TO GROW WITH SCALE, FURTHER PASSING UNIQUE ROI-FOCUSED SERVICES TO THE 3PL INDUSTRY.

FROM A REGIONAL LOCATION OF MIAMI, FLORIDA, FREIGHTHUB TAPS INTO MULTIPLE SITES THROUGHOUT THE UNITED STATES. WITH UNIQUE STAFF TRAINED FOR THE UNIQUE ASPECTS OF THE 3PL CHAIN-WHSEHUB, DRAYHUB, HAZMATHUB, FTLHUB & LTLHUB,

## RE-INVENTING CONTAINER DRAYAGE SERVICES THROUGH TECH-ENABLED TRANSPARENCY

REAL-TIME QUOTE > GODRAYUB.IO

#### RMIS ONBOARDING

MOVE MORE FREIGHT, REDUCE RISK, STREAMLINE OPERATIONS AND INCREASE PROFITS. THE RIMIS SUITE OF PRODUCTS FOR TRANSPORTATION BROKERS AND THE TRANSPORTATION INDUSTRY ALLOWS USERS TO ON-BOARD CARRIERS FASTER, EASILY MANAGE THE COMPLIANCE OF THOUSANDS OF CARRIERS, GET HELP WITH THE ADMINISTRATIVE BURDEN OF DEALING WITH CARRIERS, INSURANCE AGENTS, DOCUMENTS AND MORE.

#### TruckHub

FREIGHTHUB BRINGS INNOVATIVE SOFTWARE TO THE INDUSTRY TO HELP BRING TRANSPARENCY TO CONTAINER DRAYAGE, LESS THAN TRUCKLOAD AND NATIONWIDE TRANSPORTATION. CLOUD AND DEDICATED MOBILE APPLICATIONS ALLOW FOR DISPATCHERS, DRIVERS AND SHIPPERS TO EASILY LOCATE, TRACK AND ANALYZE THEIR 3PL DATA. LEARN MORE ABOUT TRUCKHUB AT MYTRUCKHUB.COM.

#### CARRIER RATE 2.0

CARRIER RATE 2.0 SUPPORTS HOW A SHIPPER WORKS DAY-TO-DAY, ENCOUNTER A SYSTEM THAT CONFORMS TO YOUR SPECIFIC DUTIES AND RESPONSIBILITIES. EXCLUSIVE FEATURES LIKE REAL-TIME **REPORTING, 30 DAY TRAILING** SPEND, AUDIT EXCEPTIONS, COST/POUND, COST/MILE, AND CARRIER RANKING ALLOW FOR UNIQUE INSIGHTS. TO LEARN MORE ABOUT OUR TECHNOLOGY, CALL US TODAY. ONE OF OUR **TECH-ENABLED STAFF** MEMBERS WILL ASSIST.

#### CARRIER DASHBOARD

- · AVAILABLE LOADS
- SUBMIT MANUAL OR AUTOMATED CHECK CALLS
- · VIEW PAYMENT INFORMATION
- · CAPTURE AND SEND DOCUMENTS
- AVAILABLE TO CUSTOMER(S) WITH A FLEET OF THEIR OWN TO COORDINATE BACKHAULS & REDUCE COSTS.
- ONE SOURCE FOR MULTI-FUNCTIONALITY
- EASE-OF-USE & HASSLE-FREE
- RESPONSIVE & FAST

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- THE POWER TO AUTOMATICALLY STREAMLINE LOAD TENDERING AND INVOICING
- INCREASE SPEED OF TRANSACTION S & REQUESTS
- DECREASING ODDS OF HUMAN DATA ENTRY ERROR, IE FATIGUE
- THE RELIABILITY AND SPEED OF DIGITAL INTERFACING

### (TECH) ENHANCED OPERATIONS

 $\checkmark$ 

## PROOF OF BUSINESS MODEL

#### CUSTOMER TESTIMONIALS

"DrayHub is my daily contact point for everything 3PL- I have an amazing rep who always takes the time to answer my calls or emails. Thanks for the great service." –DrayHub Customer Survey

"Kenny and his team are doing a great job – 110%. I'd recommend DrayHub over any other company. Keep up the good work." –Isaac, posted on DrayHub Facebook page

"When I started here a couple of years ago, we were using [a competitor] for a large portion of our shipping. They were not reliable and when there was an issue I would have to talk to up to four people to get an answer. When we switched to DrayHub it was night and day difference. Every representative I address are on top of things. I am looking forward to the busy season and feel a lot less stressed knowing that DrayHub will be a part of it." – DrayHub Customer Email

#### CARRIER TESTIMONIALS

"From the start, we have been able to count on DrayHub for access to freight in all areas of the country, I have worked with DrayHub a lot and I can't remember one time that I have been put off, snubbed or talked down to by anyone at any time. DrayHub employs insightful staff members to help me make better choices along my 3PL chain.

"DrayHub continues to be a competitively paying brokerage firm, usually with full professional attention toward the specs and logistics for each load hauled. We generally enjoy a good relationship with DrayHub brokers and are thankful. For importing containers quickly, they are the best choice."

### (CONTI.) DATA-DRIVEN RESULTS

DELIVERABLES DELIVERIED. DATA PROVEN METHOLOGY

DAY OR NIGHT, OUR TEAM CAN MEET YOUR ON-DEMAND CARGO AND THROUGH THE USE OF RESPONSIVE, INDEPENDENT TECHNOLOGY, THE METRICS CONFIRM THEIR EFFORTS. BY TAPPING INTO TRUCKHUB, CONTAINER DRAYAGE, LESS THAN TRUCKLOAD (LTL AND LAST MILE DELIVERIES ARE TRACKED, CONFIRMING THE EXTRA HOURS OUR DETAIL-ORIENTED STAFF TAKE TO ENSURE EACH ITEM IS READY AND SAFE TO MOVE ALONG THE 3PL NETWORK.

**Truck hub** provides transparency for users, shippers, and dispatchers, allowing for accountability & data driven analytics. Power your team with knowledge for granular steps within the 3pl industry- transportation, warehousing, hazmat and value-added services



### (CERTIFIED) 3PL NETWORK

STRATEGIC 3PL PARTNERS & ORGANIZATIONS

4 LICENCIES: MC, DOT, & TSA APPROVED UIIA SCAC CODE & FMCSA VALIDATED

DUN & BRADSTREET 5A2 DUNS # 79-145-9410









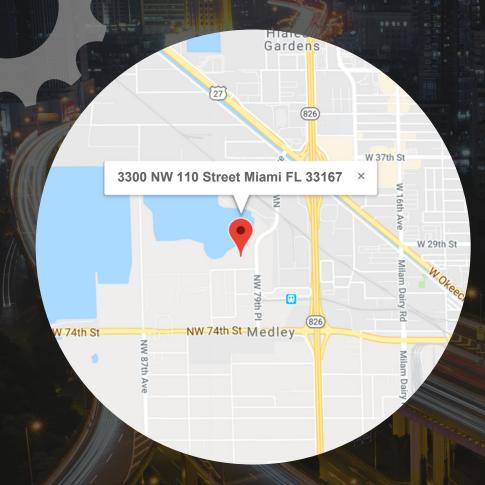


COSTHA





## LET'S TALK



EMAIL

#### INFO@GODRAYHUB.COM

TELEPHONE

#### 1.888.219.4544

ADDRESS

3300 NW 110 STREET MIAMI FL 33167

FREIGHTHUB | WHSEHUB | DRAYHUB | HAZMATHUB | FTLHUB | LTLHUB